

Role Title	Senior Development Manager/Development Manager
Reports to	General Manager Property
Key Working Relationships	<ul style="list-style-type: none"> • A close working relationship with Whai Rawa staff. • Other relationships: Ngāti Whātua Ōrākei Group staff, industry professionals, suppliers, contractors, Council, internal and external stakeholders.
Ko wai mātou About us	
<p>Ko Māhuhu-ki-te-rangi te waka Ko Maungakiekie te maunga Ko Waitematā te moana Ko Tuperiri te tangata Ko Ngā Oho, ko Te Taoū, ko Te Uringutu ngā hapū Ko Ngāti Whātua te iwi</p> <p>Ngāti Whātua Ōrākei Whai Rawa</p> <p>Ngāti Whātua Ōrākei is the mana whenua of central Tāmaki having held ahi kaa in the rohe for generations. Ngāti Whātua Ōrākei Whai Rawa is the commercial investment company responsible for protecting and growing the commercial assets to support our whānau to fulfil their aspirations.</p> <p>Underpinned by our mātāpono, Whai Rawa strives to be a leading business. With over 160 hectares of whenua across Tāmaki Makaurau, we are committed to building enduring, sustainable communities.</p> <p>Nga Mātāpono Our values</p> <ul style="list-style-type: none"> • Tino rangatiratanga (being self-determining and self-reliant) • Rangatiratanga (demonstrating leadership) • Manaakitanga (whānau at the core and caring for others) • Whanaungatanga (embracing our whakapapa and relationships) • Kōtahitanga (united and working as one), kaitiakitanga (protecting our taonga) • Mana taurite (ensuring whānau are provided with equal access to opportunities) • Ahi kaa (upholding the mana of the hapū across Tāmaki Makaurau) • Wairuatanga (acknowledging spirituality is a key component to our identity and wellbeing) 	
About the role	
<p>Whai Rawa has development sites and access to new opportunities with partners including Government agencies, that require careful planning and delivery.</p> <p>Whai Rawa is looking add a Senior Development Manager/Development Manager to the existing team to identify, initiate and manage through to delivery, a range of development projects in Tāmaki. The role will be supported by and report to the General Manager Property.</p> <p>This is a significant strategic hire for Whai Rawa as the role will require the individual to drive the delivery of development opportunities and consolidate existing and forge new commercial relationships across the rohe (region).</p>	

Areas of Accountability
Whai Rawa take Health & Safety very seriously. It is everybody's responsibility to ensure that you and other team members are aware of, and follow, company health and safety policies and procedures.
Apply mātāpono and tikanga Māori through all day to day activities.
Implementation of, and influencing where required, tactical projects to support the core objective of creating long-term intergenerational wealth for Ngāti Whātua Ōrākei.
Prepare detailed project strategies and plans for development projects and undertake detailed feasibility and financial analysis of existing and prospective projects.
Management of master planning and consenting processes.
Negotiate and manage construction contracts
Select and manage project teams in compliance with company policy and objectives to ensure projects are procured on time and within budget.
Identify potential development investment opportunities that fit with Whai Rawa's development strategy.
Deliver high quality projects that maximise returns along with environmental and cultural outcomes.
Qualifications, Experience & Capabilities
A relevant tertiary qualification majoring preferably in valuation, engineering, property, project management or construction economics.
Experience in both vertical and horizontal development.
Experience in formulating and implementing Development Agreements.
You should have end to end development management experience.
Experience producing development feasibilities and cash flow forecasts.
Working closely with external stakeholders while managing the design, procurement, and tendering of projects.
Managing the project programme and that all contractors and sub-contractors are working to timeframes set.
Excellent communication skills, both verbal and written with the ability to produce high quality reports.
Knowledge and understanding tikanga Māori
Key Performance Indicators
To be set quarterly.
Apply
To apply for the role, please send your CV and a cover letter to vicki@moranconsulting.co.nz