



Role Title	General Counsel
Reports to	Chief Executive (CE)
Key Working Relationships	<ul style="list-style-type: none">• CE, Board of Directors, Whai Rawa staff, Ngāti Whātua Ōrākei Trust and Whai Maia Directors and staff (including the Trust's inhouse legal team)• Other relationships: Professional advisors
Ko wai mātou About us	
<p>Ko Māhuhu-ki-te-rangi te waka Ko Maungakiekie te maunga Ko Waitematā te moana Ko Tuperiri te tangata Ko Ngā Oho, ko Te Taoū, ko Te Uringutu ngā hapū Ko Ngāti Whātua te iwi</p> <p>Ngāti Whātua Ōrākei Whai Rawa</p> <p>Ngāti Whātua Ōrākei is the mana whenua of central Tāmaki having held ahi kaa in the rohe for generations. Ngāti Whātua Ōrākei Whai Rawa is the commercial investment company responsible for protecting and growing the commercial assets to support our whānau to fulfil their aspirations.</p> <p>Underpinned by our mātāpono, Whai Rawa strives to be a leading business. With over 160 hectares of whenua across Tāmaki Makaurau, we are committed to building enduring, sustainable communities.</p> <p>Nga Mātāpono Our values</p> <ul style="list-style-type: none">• Tino rangatiratanga (being self-determining and self-reliant)• Rangatiratanga (demonstrating leadership)• Manaakitanga (whānau at the core and caring for others)• Whanaungatanga (embracing our whakapapa and relationships)• Kōtahitanga (united and working as one), kaitiakitanga (protecting our taonga)• Mana taurite (ensuring whānau are provided with equal access to opportunities)• Ahi kaa (upholding the mana of the hapū across Tāmaki Makaurau)• Wairuatanga (acknowledging spirituality is a key component to our identity and wellbeing)	
Purpose	
<p>As an investment company, Ngāti Whātua Ōrākei Whai Rawa Limited (WRL) regularly undertakes commercial transactions, principally in relation to real property assets. This role would therefore have a strong transactional focus, with the General Counsel leading many transactions (and otherwise providing key support on transactions). The General Counsel would also lead (with the CE) the management of any disputes.</p> <p>Outside of transactional work and disputes, WRL is subject to a number of legal and regulatory obligations, and the General Counsel (working primarily with the Enterprise Risk Consultant and Chief Financial Officer) will coordinate compliance. The General Counsel will also be responsible for relationships with external legal advisers.</p>	

Areas of Accountability

Legal Services

- Provide or facilitate the provision of legal advice to the Board and the CE and direct reports as required.
- Manage external legal adviser relationships.
- Manage (with the CE) disputes to which WRL is a party.
- Manage (with the CE or CFO) relationships and communications with government departments and other regulatory bodies.
- Effective oversight (with the CFO and Enterprise Risk Consultant) of the legal risk profile across WRL.
- Ensure that a watching brief is maintained on important legal issues for WRL.
- Advise (or procure advice to) WRL of material law and regulation changes.
- Train and educate staff (with the External Risk Consultant) on their legal duties and obligations.

Transaction Management

- As determined by the CE, lead or provide key assistance on all major transactions. This will include managing required legal input, but is expected to extend to negotiation, and project management and coordination, and responsibility for the delivery of commercial acceptable outcomes.
- Advise, or coordinate advice on, the legal aspects of major projects, property acquisitions/sales, leasing, joint ventures, partnering relationships and construction.
- Ensure the commercial objectives of contract negotiations are achieved while mitigating legal risk.

Other tasks and projects as may reasonably be required.

Understand and adhere to Company and statutory requirements on Health & Safety issues.

Qualifications, Experience & Capabilities

LLB qualification and current Practising Certificate.

8 – 10 years PQE experience.

Strong leadership and project management skills.

Extensive experience in providing appropriate and effective commercial legal advice, with a preference for real property experience.

Extensive experience in structuring, drafting and negotiating commercial arrangements, preferably with respect to real property.

Strong organisational skills.

A good working knowledge of legislation and an ability to keep up with commercial law developments, preferably as concerns real property.

Ability to build excellent relationships and communicate effectively across the organisation.

Excellent written and oral communication skills.

A strategic approach with the ability to anticipate issues and estimate risks.

Ability to work independently and provide timely and effective advice.

A proactive and pragmatic approach to managing and mitigating commercial risk.

Commercial acumen and sound judgment.

Ability to work well in a team.

Knowledge and understanding tikanga Māori